**Training of Trainers: Empowering Women Entrepreneurs through Digital Transformation: Women ICT Frontier Initiative (WIFI DX)**

*12-13 August 2025, Almaty, Kazakhstan*

Digital technologies have become indispensable tools for women entrepreneurs, leveling the playing field and opening up new opportunities. These technologies provide access to wider markets, enabling women to reach customers and partners far beyond their local communities. Online platforms and e-commerce solutions allow women entrepreneurs to showcase their products or services to a broader audience, often with lower overhead costs than traditional brick-and-mortar establishments. By harnessing the power of digital technologies, women entrepreneurs can overcome traditional obstacles, innovate in their fields, and contribute significantly to economic growth and diversity in the business landscape.

The Asian and Pacific Training Centre for ICT for Development – a regional institute of the Economic and Social Commission for Asia and the Pacific with a mandate on capacity building on digital technologies for sustainable development – launched the **Women ICT Frontier Initiative (WIFI)** in June 2016 to promote women entrepreneurship through digital skills development. It aims to strengthen the capacities of women entrepreneurs to utilize digital tools in support of their businesses, as well as the capacities of government leaders and policymakers to provide an enabling environment for ICT-empowered women entrepreneurs through gender-responsive ICT-enabled policies and programs.

Recognizing the emerging technology trends and challenges that women entrepreneurs face in the region, the Centre revamped the WIFI programme – now called WIFI DX – to offer new and practical courses that will support them in their digital transformation journey. WIFI DX cover topics such as: E-Commerce & Digital Marketing, Digitalization of Business Financial Management, Trust and Security, Business Continuity Planning, Data Analytics for Women Entrepreneurs.

APCICT, in cooperation with Kazakhstan’s Ministry of Digital Development, Innovation and Aerospace, are organizing the **Training of Trainers:** **Empowering Women Entrepreneurs through Digital Transformation: Women ICT Frontier Initiative (WIFI DX)** on 12-13 August 2025, in Almaty, Kazakhstan. The training aims to equip participants with the knowledge and skills on the WIFI modules for supporting women entrepreneurs on digital transformation.

# **ABOUT THE PROGRAMME**

The two-day training will cover the following courses:

* **E-Commerce and Digital Marketing**. This course equips women entrepreneurs with the practical skills needed to establish online presence and effectively market their products or services in the digital space.
* **Data Analytics for Women Entrepreneurs**. This course equips entrepreneurs with essential data analytics skills to improve decision-making and business outcomes. It covers key concepts such as descriptive, diagnostic, predictive, and prescriptive analytics, while emphasizing ethical data use and customer protection. Participants will learn to apply data insights to enhance customer development, marketing strategies, and overall business performance. Participants will learn how to collect, analyze, and interpret data to gain insights, improve operations and boost business performance.

# **PARTICIPANTS**

The training will be attended by potential trainers and women entrepreneurs from Kazakhstan and Central Asia Countries.

**CONTACT**

Ms. Nuankae Wongthawatchai, Programme Management Officer, APCICT/ESCAP, [wongthawatchai@un.org](mailto:wongthawatchai@un.org)

**DRAFT PROGRAMME**

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| Day 1 (12th Aug 2025) | |
| Time | Description |
| 08:30 – 09:00 | Registration |
| 09:00 - 09:30 | **Opening Session**   * Opening Remarks * Group Photo |
| 09:30– 11:00 | **Session 1: Data Analytics**  This session equips entrepreneurs with essential data analytics skills to improve decision-making and business outcomes. It covers key concepts such as descriptive, diagnostic, predictive, and prescriptive analytics, while emphasizing ethical data use and customer protection. Participants will learn to apply data insights to enhance customer development, marketing strategies, and overall business performance. Participants will learn how to collect, analyze, and interpret data to gain insights, improve operations and boost business performance |
| 11:00 – 11:15 | *Coffee Break* |
| 11:15 – 12:30 | **Session 2: Data Analytics (cont)** |
| 12:30 – 13:30 | *Lunch* |
| 13:30 – 15:00 | **Session 3: Digital Marketing**  This session introduces participants to the basics of digital marketing. They will learn about various channels like social media, email marketing, and search engine marketing. Participants will explore how these channels drive business growth and brand visibility. Participants will learn the importance of SEO and how it enhances website visibility. |
| 15:00 – 15:15 | *Coffee Break* |
| 15:30 – 16:30 | **Session 4: Digital Marketing (cont)** |
| 16:30 – 16:45 | *Coffee Break* |
| 16:45 – 17:30 | **Session 5: Implementing AI for Marketing & Sales**  This session introduces how new technologies are shaping the future of business. It explores how AI agents, chatbots, and automation can be implemented across sales, marketing, lead nurturing, and ecommerce—along with key FAQs, legal, and ethical risks to watch for. |
|  | End of Day1 |

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| Day 2 (13th Aug 2025) | |
| Time | Description |
| 9:00 – 10:30 | **Session 6: Ecommerce**  This session provides an overview of e-commerce, teaching participants how to establish their online presence. Participants will dive into the operational side of running an e-commerce business, from inventory management to customer service. Participants will learn how to create a cohesive digital marketing strategy to promote their e-commerce business, including online advertising and leveraging social media. |
| 10:30 – 10:45 | *Coffee Break* |
| 10:45 – 12:30 | **Session 7: Ecommerce (cont)** |
| 12:30 – 13:30 | *Lunch* |
| 13:00 – 15:00 | **Session 8: TOT discussion & translation of material** |
| 15:00 – 15:15 | *Coffee Break* |
| 15:15 – 16:00 | Wrap-up & Evaluation  Certificates presentation  Closing Remarks |